

THE GATEWAY NEWS

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GTH APPOINTS NEW PRESIDENT AND CEO

Regina – The Board of Directors of the Global Transportation Hub (GTH) recently announced the appointment of Bryan Richards to the position of President and CEO. Richards, a 15-year veteran of the Yanke Group of Companies, was the Vice President in charge of the company's road division, with responsibility for sales, operations, marketing and pricing.

"The directors of the GTH are pleased and confident that we have selected a strong leader and transportation expert to continue to position the GTH as one of the most significant new distribution and logistics developments in Canada," Minister responsible and Chair of the GTH board, Bill Boyd said. "Bryan has a track record of success in an executive level role and is well-networked in senior supply chain circles in Canada and internationally."

The GTH is Saskatchewan's commitment to developing a supply chain infrastructure to support global trade for generations to come. The purpose of the GTH has been to build a transportation and logistics enterprise to enhance the province's role in both the Asia-Pacific Gateway and Corridor Initiative and the western Canadian Transportation Network. The 1,700-acre development, which officially began operations on site in February 2011, is a well-known success story, drawing the attention and investment of wholesalers, distributors, transporters and logistics handlers.

"I am very excited to begin this chapter of my career," Richards said. "The GTH is truly one of the most important economic development initiatives of the Government of Saskatchewan, with incredible potential

for growth. It is an honour to have been chosen by the board of directors and I have already begun to work with current and potential clients, stakeholders and GTH staff."

"When you consider the accomplishments of the GTH to date and the milestones that have been completed in the last year alone, the bar is set quite high and my challenge will be to raise it even higher," Richards said.

The GTH client list includes two key anchor tenants, Canadian Pacific and its 300-acre Intermodal Facility, which is valued at \$50 million, and Loblaw, which has invested about \$250 million in its one million square foot warehouse and distribution facility, employing about 800 employees seven days a week, 24-hours a day. The GTH is also home to Consolidated Fastrate, the Emterra Group, the Saskatchewan Liquor and Gaming Authority (new warehouse) and Morguard Investments Limited.

Bryan and his wife Kimeva have two children. Son Brock is a computer systems student at SIAST and daughter Tatiana is starting her first year at the University of Saskatchewan in Saskatoon.

Bryan Richards,
new President and CEO of
the Global Transportation Hub



NEW LEGISLATION PROCLAIMED AUGUST 6, 2013:

'GLOBAL TRANSPORTATION HUB AUTHORITY ACT' HELPS TO ENSURE BUSINESS SUCCESS OF CLIENTS

New legislation passed in the Saskatchewan Legislature during the spring session of 2013, was proclaimed on August 6, 2013, and is designed to help transition the GTH from municipal to provincial jurisdiction in order to better support current and future clients.

"The new legislation is also designed to help transition the GTH into a full Inland Port operation," says the Global Transportation Hub's Chief Operating Officer, Blair Wagar. "We're building a world-class transportation facility that focuses on speed, reliability and safety. These are critical components for companies that are looking to move goods in and out of our province."

The Global Transportation Hub Authority Act – Bill No. 81 – establishes the GTH as a Statutory Corporation, and as an Agency of the Crown. It streamlines governance and formalizes responsibilities and ownership of infrastructure assets within the 1,700-acre GTH footprint. "Positioning the GTH as a more effective authority will further contribute to the level of success the GTH has achieved to date," Wagar said.

Minister Responsible for the GTH, the Hon. Bill Boyd, says that since the start of the GTH project the City of Regina has worked together with the Province to assist in the development of what has become a driver of the economy in Regina and in Saskatchewan. "We fully understand that without the efforts and support of the city and the many other stakeholders in the community, we would not have been able to put together a sophisticated and robust development."

"As an example, the Loblaw company project has grown well beyond its original size and scope. The full build-out of the three-phase project was originally scheduled to be complete in 2017, when in fact, it was finished in the summer of 2012," Boyd said.

The fact that over \$350 million has been invested by private sector clients into the GTH is just the beginning. "We can all be proud that the GTH is one of the most significant new distribution and logistics developments in Canada," the minister added.

"As a result the GTH has become an integral part of the province's vision and Saskatchewan's Plan for Growth. It is a unique opportunity for the province and for logistics in North America."



The Honourable Bill Boyd
Minister Responsible for
The Global Transportation Hub

LAND AVAILABLE FOR SALE OR LEASE

Call Rhonda Ekstrom 306-798-4762



LEADING CANADIAN REAL ESTATE ORGANIZATION . . .

MORGUARD SIGNS DEAL WITH THE GTH

Regina – The Global Transportation Hub (GTH) has a sales agreement with Morguard Investments Limited that will provide leased facilities designed for the transportation and distribution sector.

Morguard senior vice-president of development Margaret Knowles said her company and their investors are looking for quality long-term real estate investment opportunities. “We view the Global Transportation Hub in the context of the dynamic growth and potential of Regina and Saskatchewan as just such an opportunity,” she said.

“Our focus will be to provide sustainable, top quality multi-tenant and design build leased premises to those operating in the transportation and distribution sectors. This agreement with the GTH offers a private sector led solution to attract and secure companies seeking leased premises.”

Morguard is one of Canada’s leading fully integrated real estate organizations, with more than 1,400 employees and more than \$12 billion in managed assets. Morguard is a publically-traded company. The conditional sale is due to close in June 2013.

Vice-President of Business Development for the GTH, Rhonda Ekstrom, said the agreement requires Morguard to adhere to the permitted land uses consistent with the GTH mandate, which includes transportation, distribution, light manufacturing, warehouse and related ancillary components.

“Strong year to date”

Newly appointed President and CEO of the GTH, Bryan Richards said the GTH has had a very strong year to date. “The addition of the Emterra Group of Companies, the City

of Regina’s new curbside recycler which announced an \$18 million investment in February, and the Saskatchewan Liquor and Gaming Authority’s announcements of a 145,000 square foot warehouse and distribution centre in March, was a great beginning for 2013.”

“Morguard’s announcement and the proclamation of the Global Transportation Hub Authority Act in August, created new momentum for the GTH. In particular, the GTH Authority Act, which formally establishes the GTH as a Statutory

Corporation (as an agency of the Crown), moves the GTH development from municipal to provincial jurisdiction and will help transition the GTH into a full inland port operation in the future,” Richards says.



LEADER POST REPORTS . . .

DEAL COULD MEAN 50 ACRES THIS YEAR AND 50 ACRES IN 2014... BY BRUCE JOHNSTONE

Morguard Investments Ltd. has signed an agreement with the Global Transportation Hub (GTH) to build leased facilities for the transportation and distribution sector, which could include 50 acres this year and 50 acres in 2014, with the option to acquire additional land in future years.

Margaret Knowles, Morguard’s senior vice-president of development, said the company has a “fairly substantial investment in Saskatchewan,” with ownership stakes in two shopping centres in Saskatoon.

“We certainly know Saskatchewan, but this is (Morguard’s) first time in Saskatchewan as a true development opportunity,” Knowles said. “From our perspective, Saskatchewan is a wonderful opportunity for this type of product.

Morguard is pursuing two target markets: One or two similar buildings (5,000 sq. ft. and up) for small and medium-sized capital in a building.

GOT SUPPLY CHAIN ISSUES?

337

~~425~~ ACRES

READY FOR SALE!

Find out more. Call Rhonda Ekstrom

306-798-4762



Anchor Client
CANADIAN PACIFIC
(CP's)
Intermodal
Facility (IMF)

-

The IMF was
relocated from
the downtown
Regina location in
January 2013

-

Will increase
container lift
capacity from
45,000 to
250,000 annually



Loblaws

COMPANIES LIMITED

**...is Canada's largest food distributor
and leading provider of general merchandise, drugstore
and financial products and services.**

**It's Warehouse and Distribution centre
at the Global Transportation Hub is *one-million square feet*
and includes *800 employees* working on shift,
*24 hours a day - 7 days a week.***

**"The pace of this development has grown well beyond
expectations."**

(The Honourable Brad Wall, Premier of Saskatchewan - May 2012)



Key benefits of the GTH:

- A partner in the Asia Pacific Gateway Initiative
- Unparalleled access to North America
- 60 million consumers within 1 day transit by truck
- 270 million consumers within 2 day transit by truck
- Intermodal rail service directly accessible
- Single point of contact within a collaborative business model
- Competitive, sustainable operating environment

337

The GTH has **425** acres of greenfield serviced land and infrastructure available for immediate sale and development.

Grow your business around the globe

Explore new markets with Saskatchewan's Global Transportation Hub



The GTH is one of the most significant new distribution and logistics developments in all of Canada. We offer superior transportation and logistics critical for Saskatchewan's growth. We offer industries and producers state-of-the-art access to export markets world wide.

Expand your reputation world wide
Build your future with us

The GTH is already home to:

\$350 million in private sector investment

- CP Rail Intermodal Facility
- Loblaw Warehouse & Distribution Centre
- Consolidated Fastfrate
- Emterra Group of Companies
- Saskatchewan Liquor and Gaming Authority
- Morguard Investments Ltd



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Saskatchewan's Gateway to the World.

The GTH Economic Benefits - Summer 2013

The economic indicators below communicate the positive impact the GTH has on Saskatchewan as a critical economic development engine.

\$350 MILLION
TOTAL PRIVATE INVESTMENT



PRIVATE INVESTMENT



EMPLOYMENT

840 FULL TIME JOBS

1,304 JOBS
EMPLOYMENT DURING
CONSTRUCTION



IMPORT/EXPORT CAPACITY

3,600 TRUCKS
WEEKLY TRUCK MOVEMENTS

\$12,562,822
INCREMENTAL DIESEL FUEL
TAX GENERATED



TAXES

\$11,964,330
PROVINCIAL PERSONAL
INCOME TAX

\$53.4 MILLION
PROVINCIAL/GTH INVESTMENT
IN GTH FOOTPRINT



PROVINCIAL INVESTMENT

\$132.3 MILLION
INVESTED INTO REGIONAL
INFRASTRUCTURE



Saskatchewan's Gateway to the World.

WWW.THEGTH.COM

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